

(Updated 10-13-16)

TO: All FMS Users  
SUBJECT: Gopher Sport Catalog Discounts


Gopher Sports now has a national contract which MCPS may use to purchase Athletic and Physical Education Supplies at a discounted price. Please reference Contract #16-SRD-010 in “Note to Buyer” when placing an FMS non- catalog request. Percentages off are listed below, along with exclusions and shipping costs. For a quote before placing your order contact our sales representative, **Jesse Stapp**, Regional Sales Manager, at 855.500.2749 (direct) or via email at [jessestapp@gophersport.com](mailto:jessestapp@gophersport.com).

To browse the catalog, visit [www.gophersport.com](http://www.gophersport.com).

Discounts:

- 1) Physical Education Equipment 11% off catalog price
- 2) Athletic Equipment 11% off catalog price
- 3) Sports Equipment 11% off catalog price

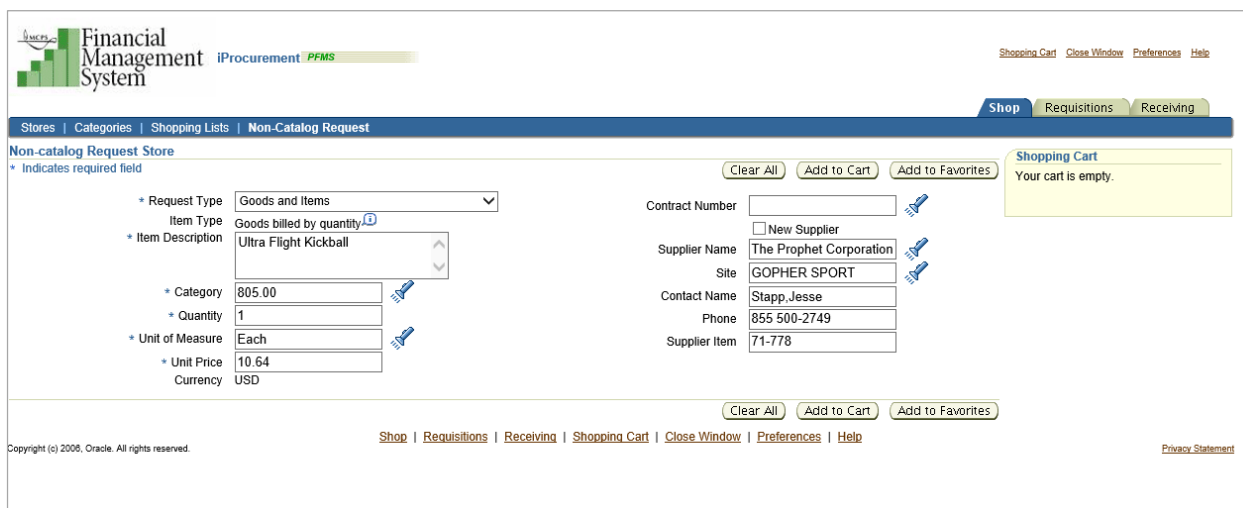
**Exclusions:** The above discount structure **only applies to the Gopher catalog**. Discount does not apply to “Only From Gopher” items indicated with an “Only From Gopher” logo (G) in any of our catalogs. Design Pro Custom Apparel, and items with MAP pricing do not receive a discount. Free or discounted shipping does apply to any excluded item. Contact the Regional Sales Manager for a quote on any excluded item.

- Free shipping on items **without a “truck” logo** in the Gopher catalog.
- 8% shipping on items indicated **with a “truck” logo**. 
- 8% shipping on weight plates, kettle bells, barbells, medicine balls, dumbbells, and mulch.

Gopher Performance, Play With a Purpose, and Moving Minds do not receive a discount and the shipping will be the current published shipping rate (currently 17%). Contact the Regional Sales Manager for a quote on any excluded item.

Escalating discount for single purchases at the following levels.

- 1% additional discount for purchase order between \$10,000-\$25,000
- 2% additional discount for purchase order between \$25,001 - \$50,000
- 3% additional discount for purchase order over \$50,001



The screenshot shows the Oracle Financial Management System iProcurement PFMS interface. The main form is titled "Non-catalog Request Store" and contains the following fields and options:

- Request Type:** Goods and Items
- Item Type:** Goods billed by quantity
- Item Description:** Ultra Flight Kickball
- Category:** 805.00
- Quantity:** 1
- Unit of Measure:** Each
- Unit Price:** 10.64
- Currency:** USD
- Contract Number:** (empty)
- Supplier Name:** The Prophet Corporation
- Site:** GOPHER SPORT
- Contact Name:** Stapp, Jesse
- Phone:** 855 500-2749
- Supplier Item:** 71-778

Buttons for "Clear All", "Add to Cart", and "Add to Favorites" are present at the top and bottom of the form. A "Shopping Cart" box on the right indicates "Your cart is empty." The footer includes copyright information and navigation links.

1. In Request Type – select Goods and Items
2. Item Description –Item information & Quote number if applicable
3. Select Category code 805.00
4. Select Unit of Measure – Each
5. Add Unit Price
6. Select the vendor, The Prophet Corporation Site: Gopher Sport
7. Choose – Add to Cart
8. Check out following the prompts for check-out