

**Department of Materials Management
Procurement Unit
MONTGOMERY COUNTY PUBLIC SCHOOLS
45 W. Gude Drive, Suite 3100
Rockville, Maryland 20850**

January 4, 2019

NOTICE TO BIDDERS

**The following are additional questions and responses regarding
Invitation For Bid #4363.2, Computer Network Wireless Access Points, Switches,
Routers, Cabling, Wiring and Services**

Question 1: Can we submit pricing for the router models specified (e.g., ISR4351-SEC/K9 in 6.2.1, ISR4431-SEC/K9 in 6.2.2, and ISR4451-X-SEC/K9 6.2.3)? These models, however, won't have 10Gbps ports?

Answer: Please refer to the Form 470 RFP MO19RFP4363.2 Bid Document 6. Specifications.

The district is seeking bids on a service and vendors need to bid what they can do. The district is committed to an open and competitive bidding process and will be selecting the most cost effective vendor that meets the needs of the district.

It is the vendor's responsibility to demonstrate that this solution is equivalent.

Question 2: Could you explain the VOIP requirements for the routers ("...capable of interfacing with VoIP (MITEL or Cisco VoIP)"). Will these routers serving as voice gateways or just forwarding/routing traffic?

Answer: Please refer to the Form 470 RFP MO19RFP4363.2 Bid Document, 6.2 Routers.

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Question 3: Would you like unit pricing for the listed models (e.g., C2960X-24PS-L, C2960X-48FPD-L, C2960X-48FPS-L, C4960X-48FPD-L)? These models don't allow for redundant/hot swappable fans and power supplies?

Answer: Please refer to the Form 470 RFP MO19RFP4363.2 Bid Document 6. Specifications and 6.3 Switches.

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Question 4: Are you planning to stack these switches in IDFs/closets? Are there any stacking info—maximum and/or average number of switch in a stack?

Answer: The district is seeking bids on a service and vendors need to bid what they can do. The district is committed to an open and competitive bidding process and will be selecting the most cost effective vendor that meets the needs of the district.

Question 5: Would you like to see unit pricing for a different (next generation of 2960x) model (e.g., Catalyst 9200, which offers all the listed capabilities including redundant/hot swappable fans and power supplies) plus this model offers features similar to IP Base license.

Answer: Please refer to the Form 470 RFP MO19RFP4363.2 Bid Document, 6. Specifications.

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Question 6: What is the AP controller model that is currently used?

Answer: Please refer to the Form 470 RFP MO19RFP4363.2 Bid Document 6.1 Wireless Access Points.

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Question 7: Can the school clarify the statement that the APs: **“Must not require a central appliance or controller” in order for all of the WAPs to function in any area of our network. Any central management is simply for management, configurations, and troubleshooting.** It is also mentioned that the wireless network(s) must be configurable and maintainable through a central tool that allows various levels of troubleshooting, and so on and so forth.

Answer: Please refer to the Form 470 RFP MO19RFP4363.2 Bid Document 6.1 Wireless Access Points.

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Question 8: Are you planning to replace existing patch cables (e.g., from switch to patch panel and to APs)?

Answer: Please refer to the Form 470 RFP MO19RFP4363.2 Bid Document, 6.4 Cabling, Wiring, Installation and Support Services.

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Question 9: Does it require new horizontal cable runs for each AP, Uplinks, and/or end user from each network closet?

Answer: Please refer to the Form 470 RFP MO19RFP4363.2 Bid Document, 6.4 Cabling, Wiring, Installation and Support Services.

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Question 10: What is existing cabling infrastructure? E.g., uplinks from access switches/stacks to core? Fiber type? Connector type?

Answer: Please refer to the Form 470 RFP MO19RFP4363.2 Bid Document, 6.4 Cabling, Wiring, Installation and Support Services.

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Question 11: Are you planning to replace the existing fiber patch cables?

Answer: Please refer to the Form 470 RFP MO19RFP4363.2 Bid Document. Section 6.4

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Question 12: Are you planning to add redundant uplink to MDF from IDF?

Answer: Please refer to the Form 470 RFP MO19RFP4363.2 Bid Document. Section 6.4

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Question 13: Do you want us to include 10G uplinks? What type—single mode/multimode/short range/medium range? Quantity?

Answer: The district is seeking bids on a service and vendors need to bid what they can do. The district is committed to an open and competitive bidding process and will be selecting the most cost effective vendor that meets the needs of the district.

Question 14: Can you describe what type of post installation support is required? Remote only? Onsite? Hybrid? Office hours only? 24/7 etc.?

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Question 15: Do you have network management/monitoring solution?

Answer: The district is seeking bids on a service and vendors need to bid what they can do. The district is committed to an open and competitive bidding process and will be selecting the most cost effective vendor that meets the needs of the district

Question 16: Can you clarify the difference in the type of supports required between line items 6.42. and 9?

Answer: Please refer to the Erratum/Addendum # 2

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Laurie Checco, CPPB, Buyer II, Procurement Unit

Please indicate your acceptance of this notice by signing below and returning with your RFP or under separate cover.

Accepted: _____
Name and Title

Name of Company _____

