

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

June 17, 2014

APPROVED BY BOARD

REVISED

MEMORANDUM

To: Members of the Board of Education
From: Joshua P. Starr, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore be it

Resolved, That having been duly advertised, the following contracts will be awarded to the low bidders meeting specifications as follows:

GS-35F-0094M Information Technology Equipment, Software, and Services

Awardee

Fig Leaf Software, Inc.

\$ 27,550

GS-35F-0265X M86 Web Filtering – Trustwave—Extension

Awardee

Vinitech, Inc.*

\$428,952

GS-35F-0515V ProofPoint 845 Messaging Security Appliance—Extension

Awardee

Vinitech, Inc.*

\$215,865

JNI-797-10 Scan Tracks Scanning Program—Extension

Awardee

Sidus Group, LLC

\$ 61,500

XX09-112006-69A Scanner Forms and Scanning Machines—Extension

Awardee

Scantron Corporation

\$ 95,000

005-14	Job Order Contracting Services** <u>Awardee</u> The Matthews Group, Inc.	\$500,000
040314-MBS	Telecommunications Related Equipment and Services—Extension <u>Awardee</u> Mitel Business Systems, Inc.	\$125,000
060B3490002	Two Way Radio <u>Awardee</u> Teltronic, Inc.	\$140,000
4400001214	Motor Oils, Lubricants, Greases, and Related Items—Extension <u>Awardee</u> Tilley Chemical Company, Inc.	\$600,000
8506030198AA	Elevator Maintenance Services—Extension <u>Awardee</u> Elcon Enterprises, Inc.	\$380,000
9345000104AA	Computer Media Vaulting, Hosting, and Disaster Recovery Systems—Extension <u>Awardee</u> Recovery Point Systems, Inc.	\$320,580
10-041	Preventive Maintenance and Repair of Generators—Extension <u>Awardee</u> Johnson and Towers, Inc.	\$100,000
1063.5	Speech and Language Services <u>Awardees</u> (See note page 7) EBS Healthcare, Inc. National Speech/Language Therapy Center, Inc.* Progressus Therapy, LLC	

	Speech Rehab Services, LLC*	
	Staffing Options and Solutions, Inc.*	
	Total	\$400,000
1091.5	Services for Infants and Toddlers with Developmental Delays	
	<u>Awardees</u> (See note on page 7)	
	Arbor E&T, LLC*	
	Associated Professional Rehabilitation Service, Inc.*	
	National Speech/Language Therapy Center, Inc.*	
	Kathleen M. Rodriguez	
	Total	\$225,000
1127.5	Physical Exams for School Bus and Vehicle Drivers	
	<u>Awardees</u> (see note on page 7)	
	Secure Medical Associates, LLC	
	Corporate Occupational Health Solutions, LLC	
	Briggs Chaney Walk-in Clinic, LLC	
	Total	\$135,000
1134.4	Occupational Therapy and Physical Therapy	
	<u>Awardees</u> (See note on page 7)	
	Arbor E&T, LLC*	
	Associated Professional Rehabilitation Service, Inc.*	
	EBS Healthcare, Inc.	
	Invo Healthcare Associates, LLC	
	TRI Rehab of Germantown, Inc.*	
	Total	\$180,000
4082.6	Science Equipment	
	<u>Awardee</u>	
	Edvotek, Inc.	\$ 70,000
4137.8	Special Education Supplies and Software	
	<u>Awardees</u>	
	Attainment Company, Inc.	\$ 6,535
	Augmentative Communication Consultants, Inc.*	77,979
	Cadan Technologies*	40,549
	Amanda Cheong	21,573
	Don Johnston, Inc.	3,737

	Dynavox Systems LLC*	56,149
	Envision Technology, Inc.*	26,685
	Prentke Romich Company	36,245
	Riverside Publishing Company	52,226
	School Health Corporation *	<u>1,765</u>
	Total	\$323,443
4169.1	Subscription Fee for Automated Reading Assessments—Extension	
	<u>Awardee</u>	
	Amplify Education, Inc.	\$545,693
4202.3	Water and Indoor Air Quality Industrial Hygiene Services	
	<u>Awardees</u> (See note on page 7)	
	Building Dynamics, LLC	
	KCI Technologies, Inc.	
	Leidos, Inc.	
	M. A. Cecil and Associates	
	Professional Service Industries, Inc.	
	Total	\$908,000
4205.1	Applicant Tracking and Recruiting and Implementation Services—Extension	
	<u>Awardee</u>	
	Oracle America, Inc.	\$207,000
4211.1	Fortis PowerWeb Server/View Station Software and Professional Services—Extension	
	<u>Awardee</u>	
	Aztech Datasystems, Inc.	\$139,670
4229.1	Spectrum K12 Library Circulation Support—Extension	
	<u>Awardee</u>	
	Follett School Solutions, Inc.	\$ 99,878
4231.1	Discovery Education Site Licenses—Extension	
	<u>Awardee</u>	
	Discovery Education, Inc.	\$259,111

4236.1	Communication Outreach Tool—Extension	
	<u>Awardee</u>	
	Blackboard, Inc.	\$305,578
4247.1	Previously Owned Copiers—Extension	
	<u>Awardee</u> (See note on page 7)	
	Copiers Plus, Inc.	
	Ricoh, USA, Inc.	
	Total	\$315,000
4274.1	Lawson Consulting and Maintenance—Extension	
	<u>Awardee</u>	
	Infor (US), Inc.	\$245,749
4291.2	Interpreting Services for Deaf/Hard of Hearing Individuals	
	<u>Awardees</u> (See note on page 7)	
	Access Interpreting, Inc.	
	Alison Faxon-St. Georges	
	American Sign Language, Inc.*	
	Helen Avner*	
	Deborah Bienstock*	
	Deaf Access Solution, Inc.	
	Sasha Forbes*	
	Shannyn Fowler*	
	Alice Ann Friends	
	Penny Gole*	
	Language People, Inc.	
	Jeremy Mann*	
	Maryland Interpreting Services, Inc.	
	William S. Mather	
	Marla H. Rishty*	
	Wendy Schuler*	
	Sign Language USA	
	Stuart B. Consultants, Inc.	
	Vital Signs LLC*	
	Total	\$375,000
4314.1	Substitute Employee Management System Upgrade—Extension	
	<u>Awardee</u>	
	eSchool Solutions, Inc.	\$ 36,706

4324.1	School Activity Fund Accounting and Management Software System—Extension	
	<u>Awardee</u>	
	Tom Rickman and Associates, Inc.	\$179,132
4343.1	The SOIP Model Professional Development—Extension	
	<u>Awardee</u>	
	NCS Pearson, Incorporated	\$200,000
4763.3	Laminator 27" —Extension	
	<u>Awardee</u>	
	School & Office Services, Inc.	\$ 30,000
4801.5	Supplies and Repairs of String Instruments—Extension	
	<u>Awardees</u> (See note on page 7)	
	Lashof Violins, LLC*	
	The Potter Violin Company	
	Guitar Center, Inc.	
	Washington Music Sales Center, Inc.*	
	Wood Bridge Music Shop, Inc.*	
	Total	\$ 25,000
7006.6	Hand Held Calculators and CBL Data Collection Systems	
	<u>Awardee</u>	
	D&H Distributing Company	\$260,000
7194.2	Projectors for Classroom and Auditoriums	
	<u>Awardee</u>	
	Nicholas Pipino & Associates, Inc.	\$ 63,753
8493.1	Waste Water Operations Treatment - Singh—Extension	
	<u>Awardee</u>	
	Singh Operational Services, Inc.	\$ 80,000

9113.4	Smoothie Beverages and Equipment—Extension	
	<u>Awardee</u>	
	Ridgefields Brand Corporation	\$200,000
9129.4	Pretzels, Soft—Extension	
	<u>Awardee</u>	
	Glennco, Inc.	\$ 30,000
Total		\$8,833,160

* Denotes Minority-, Female-, or Disabled-owned Business

**Planned Life-cycle Asset Replacement (PLAR)

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement's files.

JPS:LAB:KCL
Attachment

Bid Activity Report
June 17, 2014

Attachment

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
GS-35F-0094M	Information Technology Equipment, Software, and Services						
GS-35F-0265X	M86 Web Filtering - Trustwave—Extension						
GS-35F-0515V	ProofPoint 845 Messaging Security Appliance—Extension						
JNI-797-10	Scan Tracks Scanning Program—Extension						
XX09-112006-69A	Scanner Forms and Scanning Machines—Extension						
005-14	Job Order Contracting Services						
040314-MBS	Telecommunications Related Equipment and Services—Extension						
060B3490002	Two Way Radio						
4400001214	Motor Oils, Lubricants, Greases, and Related Items—Extension						
8506030198A	Elevator Maintenance Services—Extension						
9345000104A	Computer Media Vaulting, Hosting, and Disaster Recovery Systems—Extension						
10-041	Preventive Maintenance and Repair of Generators—Extension						
1063.5	Speech and Language Services	31	10	26	10	5	3
1091.5	Services for Infants and Toddlers with Developmental Delays	19	10	15	4	4	3
1127.5	Physical Exams for School Bus and Vehicle Drivers	7	0	7	0	3	0

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BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
1134.4	Occupational Therapy and Physical Therapy	16	3	24	3	5	3
4082.6	Science Equipment	28	7	20	4	1	0
4137.8	Special Education Supplies and Software	16	8	12	5	10	5
4169.1	Subscription Fee for Automated Reading Assessments—Extension	N/A					
4202.3	Water and Indoor Air Quality Industrial Hygiene Services	16	3	12	3	5	0
4205.1	Applicant Tracking and Recruiting and Implementation Services—Extension	13	0	6	0	1	0
4211.1	Fortis PowerWeb Server/View Station Software and Professional Services—Extension	N/A					
4229.1	Spectrum K 12 Library Circulation Support—Extension	13	0	1	0	1	0
4231.1	Discovery Education Site Licenses—Extension	N/A					
4236.1	Communication Outreach Tool—Extension	N/A					
4247.1	Previously Owned Copiers—Extension	5	2	4	1	2	0
4274.1	Lawson Consulting and Maintenance—Extension	N/A					
4291.2	Interpreting Services for Deaf/Hard of Hearing Individuals	36	12	24	10	19	10
4314.1	Substitute Employee Management System Upgrade—Extension	N/A					
4324.1	School Activity Fund Accounting and Management Software System—Extension	N/A					
4343.1	The SOIP Model Professional Development—Extension	N/A					

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June 17, 2014

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4763.3	Laminator 27"—Extension	13	7	2	0	1	0
4801.5	Supplies and Repairs of String Instruments—Extension	14	5	5	3	5	3
7006.6	Hand Held Calculators and CBL Data Collection Systems	9	1	4	1	1	0
7194.2	Projectors for Classroom and Auditoriums	34	8	7	1	1	0
8493.1	Waste Water Operations Treatment - Singh—Extension	1	0	1	0	1	0
9113.4	Smoothie Beverages and Equipment—Extension	8	3	5	2	1	0
9120.5	Milk, Other Dairy Products, and Fruit Juices	72	0	1	0	1	0
9129.4	Pretzels, Soft—Extension	4	4	1	0	1	0