

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

February 8, 2011

MEMORANDUM

To: Members of the Board of Education
From: Jerry D. Weast, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, In Resolution Number 4114.3, adopted on December 7, 2010, the Board of Education authorized several lease/purchases under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and

WHEREAS, Resolution Number 4114.3 needs to be amended by clarifying that the proceeds of the lease/purchase financing for the above-referenced equipment may be used to reimburse Montgomery County Public Schools accounts to the extent that such equipment has been or will be acquired before closing; now therefore be it

Resolved, That Resolution Number 4114.3, adopted December 7, 2010, be amended to add the provision authorizing proceeds of the lease/purchase financing from the above-referenced equipment may be used to reimburse Montgomery County Public Schools accounts to the extent that such equipment has been or will be acquired before closing; and be it further

Resolved, That having been duly advertised, the following contracts will be awarded to the low bidders meeting specifications as shown below:

05091 Appliances and Retail—Extension

Awardee

The Home Depot, U.S.A, Inc.

\$150,000

1308.1	Skylight Replacement and Greenhouse Reglazing**	
	<u>Awardee</u>	
	CDCI, Inc.	\$700,000
S10-092	Fuel Site Inspection, Maintenance, and Repair	
	<u>Awardee</u>	
	L.A. Fritter and Son, Inc.	\$ 75,000
XX09-1 12006- 69A	Scanners and Forms, Maintenance, Repairs	
	<u>Awardee</u>	
	Scantron Corporation	\$ 75,000
1142.5	Scan Forms	
	<u>Awardees</u>	
	Data Management Corporation	\$ 552
	FORMost Graphic Communications, Inc.	28,688
	Maryland Business Forms, Inc.	6,450
	Micrographic Communications*	<u>4,446</u>
	Total	\$ 40,136
4038.7	Closed Circuit Television Equipment—Extension	
	<u>Awardees</u>	
	Alarmax Distributors, Inc.	\$124,902
	Graybar Electric Company, Inc.	32,363
	Halifax Security, Inc.*	67,078
	Security Cameras Direct*	<u>21,537</u>
	Total	\$245,880
4064.9	Art Tools—Extension	
	<u>Awardees</u>	
	Commercial Art Supply	\$ 22,203
	DGS Educational Products, Inc.*	9,184
	Dick Blick Art Materials	1,903

	Elgin School Supply Company, Inc.	150,972
	Integrity School Supplies*	5,246
	Midwest Model Supply Company, Inc.	1,805
	National Art & School Supplies	234,645
	Pyramid Paper Company	<u>36,947</u>
	Total	\$462,905
4089.7	Laminating Supplies—Extension	
	<u>Awardee</u>	
	Pyramid Paper Company	\$213,540
4100.5	Fire Alarm Parts	
	<u>Awardees</u>	
	Halifax Security, Inc., dba N. American Video*	\$ 2,070
	Integrated Products & Services, Inc.	7,020
	International Systems of America, LLC	17,000
	Maryland Fire Equipment Corporation	7,992
	Silmar Electronics*	<u>43,577</u>
	Total	\$ 77,659
4115.4	Microscopes—Extension	
	<u>Awardees</u>	
	Cynmar Corporation*	\$ 13,335
	Fisher Science Education	<u>27,048</u>
	Total	\$ 40,383
4144.3	Technology Laboratory Workstations—Extension	
	<u>Awardees</u>	
	Diversified Educational Systems	\$ 40,000
	Pepco, Inc./Patton Educational Products Company	5,000
	Satco Supply	<u>5,000</u>
	Total	\$ 50,000

4222.1	Online Skills Assessment—Extension		
	<u>Awardee</u>		
	PreVisor		\$ 99,815
4244.1	Consulting Services—Professional Development for Teaching American History		
	<u>Awardee</u>		
	Education Consulting Services, Inc.		\$ 60,000
4310.1	Consulting Services—Teaching American History Evaluation		
	<u>Awardee</u>		
	Karen Kortecamp		\$ 66,000
7120.5	Elementary Mathematics Supplies—Extension		
	<u>Awardees</u>		
	Center Enterprises, Inc.		\$ 350
	Eric Armin, Inc. dba EAI Education		13,715
	ETA/Cuisenaire*		17,786
	School Specialty, Inc.		<u>5,046</u>
	Total		\$ 36,897
7124.4	Pest Control Materials		
	<u>Awardees</u>		
	J.C. Ehrlich Chemical Company, Inc.*		\$ 17,923
	Univar USA		<u>17,567</u>
	Total		\$ 35,490
7195.1	Computer Supplies—Extension		
	<u>Awardees</u>		
	Carolina Imaging Products*		\$180,000
	Hartford Computer Hardware, Inc.		30,000
	Quill Corporation		1,000

	The Tree House, Inc.*	289,000
	Triplenet Pricing, LLC*	<u>400,000</u>
	Total	\$900,000
9006.4	Shade/Upholstery Materials—Extension	
	<u>Awardees</u>	
	Crown Shade Company	\$194,869
	Frankel Associates, Inc.	35,015
	Mileham & King, Inc.	2,000
	Tedco Industries, Inc.	<u>29,346</u>
	Total	\$261,230
9018.4	Operable Wall System Preventive Maintenance	
	<u>Awardee</u>	
	Modern Door & Equipment Sales, Inc.	\$ 35,000
9019.5	Roofing Supplies—Extension	
	<u>Awardees</u>	
	American Builders & Contractors Supply Company, Inc.	\$ 53,174
	The Roof Center, Inc.	297,966
	Seamless Gutter Supply of Maryland, Inc.	<u>50,685</u>
	Total	\$401,825
9021.7	Doors and Door Hardware—Extension	
	<u>Awardees</u>	
	American Door Company	\$ 26,945
	Brunswick Door Company	16,873
	Capitol Building Supply, Inc.	43,575
	Liberty Lumber & Supply Company	<u>45,657</u>
	Total	\$133,050

9022.6	Building Materials	
	<u>Awardees</u>	
	Capitol Building Supply, Inc.	\$ 1,300
	Liberty Lumber & Supply Company	34,728
	Patuxent Materials, Inc.	<u>19,349</u>
	Total	\$ 55,377
9073.6	Weight Training Supplies and Equipment—Extension	
	<u>Awardees</u>	
	American Fitness & Sport Supply, Inc.	\$17,095
	Concept2, Inc.	9,250
	Fitness Lifestyles	23,536
	Fitness Resource	133,852
	Gym Source	27,562
	Heartline Fitness Products, Inc.	55,015
	Sport Supply Group, Inc.	<u>8,341</u>
	Total	\$274,651
9099.4	Security System Installation/Cabling at Various Locations—Extension	
	<u>Awardee</u>	
	EAI Security Systems, Inc.	\$ 50,000
9181.4	Masonry Thru-Wall Flashing and Waterproofing—Extension**	
	<u>Awardee</u>	
	Walker Willis/T/A Custom Masonry	\$263,150
9182.5	Concrete Removal and Replacement at Various Locations**	
	<u>Awardee</u>	
	Finley Asphalt & Sealing, Inc.	\$300,000

9300.4	Chain Link Fencing, Gates, and Backstops at Various Locations**		
	<u>Awardee</u>		
	Hercules Fence Company		\$194,790
9428.1	Energy Management System at Piney Branch Elementary School		
	<u>Awardee</u>		
	Control Systems Sales, Inc.*		\$230,400
9429.1	Energy Management Systems at Various Locations		
	<u>Awardees</u>		
	Control Sources, LLC	\$	83,953
	Control Systems Sales, Inc.*		<u>64,000</u>
	Total	\$	147,953
9430.1	Energy Management Automation Systems at Various Locations		
	<u>Awardee</u>		
	Control Sources, LLC	\$	253,981
9697.1	Safety Rails, Work Platform Projects		
	<u>Awardee</u>		
	Walker Willis/T/A/Custom Masonry	\$	150,000
TOTAL PROCUREMENT CONTRACTS OVER \$25,000			\$6,080,112

* Denotes Minority-, Female-, or Disabled-owned Business

** Planned Life-cycle Asset Replacement Bid (PLAR)

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement's files.

JDW:LAB:KCL:PJM:sah
Attachment

Bid Activity Report

Attachment

February 8, 2011

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD contracts Awarded
05091	Appliances and Retail—Extension	N/A U.S. Communities Contract					
1308.1	Skylight Replacement and Greenhouse Reglazing	N/A Prince George's County Public Schools					
S10-092	Fuel Site Inspection, Maintenance, and Repair	N/A Prince George's County Government Contract					
XX09-112006-69A	Scanners and Forms, Maintenance, Repairs	N/A Fairfax County Public Schools Contract					
1142.5	Scan Forms	19	2	6	1	4	1
4038.7	Closed Circuit Television Equipment—Extension	28	9	11	3	4	2
4064.9	Art Tools—Extension	29	9	12	3	8	2
4087.9	Office and School Supplies—Extension	69	33	25	12	13	6
4089.7	Laminating Supplies—Extension	19	9	11	5	1	0
4100.5	Fire Alarm Parts	24	7	7	2	5	2
4115.4	Microscopes—Extension	38	9	16	4	2	1
4144.3	Technology Laboratory Workstations—Extension	15	5	6	0	3	0
4222.1	Online Skills Assessment—Extension	5	0	1	0	1	0
4244.1	Consulting Services—Professional Development for Teaching American History	N/A					
4310.1	Consulting Services—Teaching American History Evaluation	N/A					
7120.5	Elementary Mathematics Supplies—Extension	9	1	8	1	4	1
7124.4	Pest Control Materials	5	2	2	1	2	1
7195.1	Computer Supplies—Extension	64	27	26	13	5	2
9006.4	Shade/Upholstery Materials—Extension	31	11	4	0	4	0
9018.4	Operable Wall System Preventive Maintenance	8	1	1	0	1	0
9019.5	Roofing Supplies—Extension	16	4	4	0	3	0
9021.7	Doors and Door Hardware—Extension	34	5	4	0	4	0
9022.6	Building Materials	32	13	3	0	3	0
9073.6	Weight Training Supplies and Equipment—Extension	34	10	13	1	9	0

9099.4	Security System Installation/Cabling at Various Locations—Extension	16	6	8	3	1	0
9181.4	Masonry Thru-Wall Flashing and Waterproofing—Extension	22	9	10	4	1	0

Bid Activity Report

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February 8, 2011

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD contracts Awarded
9182.5	Concrete Removal and Replacement at Various Locations	13	8	13	8	1	0
9300.4	Chain Link Fencing, Gates, and Backstops at Various Locations	27	4	3	0	1	0
9428.1	Energy Management System at Piney Branch Elementary School	5	1	2	1	1	1
9429.1	Energy Management Systems at Various Locations	5	1	2	1	2	1
9430.1	Energy Management Automation Systems at Various Locations	5	1	2	1	1	0
9697.1	Safety Rails, Work Platform Projects	36	25	8	5	1	0