

October 2016

Dear Staff, Parents, and Guardians:

The purpose of this letter is to inform you of an opportunity to purchase a piano for your family. Montgomery County Public Schools (MCPS) has an agreement with Schaeffer's Piano Company, Inc. to provide MCPS with new grand and upright pianos to be used in schools. Schaeffer's Piano Company, Inc., located in Rockville, Maryland, is the area's oldest piano store. This agreement also provides MCPS families and staff an opportunity to purchase these and other pianos for considerably reduced prices at an annual piano sales event.

This year's liquidation sales event will take place on November 4, 5, and 6, 2016, at 105 North Stonestreet Avenue, Rockville, Maryland. Friday and Saturday, November 4 and 5, 2016, are by appointment only to provide an opportunity for you to purchase these pianos before they are offered for sale to the public on Sunday, November 6, 2016. All pianos will carry a 15-year transferable warranty. Each piano will come with a bench and one free in-house tuning.

For additional information, you may visit the Schaeffer's Piano Company, Inc. website at [www.schaefferspiano.com](http://www.schaefferspiano.com). To make an appointment for November 4 or 5, call the Schaeffer's Piano Company appointment desk at 301-424-1147. No appointment is required for Sunday, November 6 when the sale will be open to the general public from 10:00 a.m. to 6:00 p.m.

Friday, November 4, 2016  
Saturday, November 5, 2016  
Sunday, November 6, 2016

Call 301-424-1147 to schedule an appointment  
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Open to the general public, 10:00 a.m.–6:00 p.m.

We are grateful to be working with Schaeffer's Piano Company, Inc. to support our school music programs and help MCPS keep new and well-maintained instruments in our schools each year. If you have any questions, please contact Schaeffer's Piano Company, Inc. at 301-424-1144.

Sincerely,

Andrew M. Zuckerman, Ed.D.  
Chief Operating Officer