

# 9503.2, Wrestling Supplies and Equipment

ACTION  
11.1

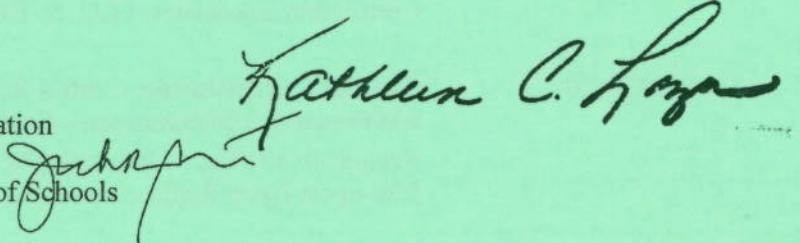
Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

April 25, 2017

**APPROVED BY BOARD**

MEMORANDUM

To: Members of the Board of Education  
From: Jack R. Smith, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More



WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore be it

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows;

- |             |  |           |
|-------------|--|-----------|
| 060B1400058 | Long Distance Service—Extension<br>Responsible Office: Office of Chief Technology Officer                |           |
|             | <u>Awardee</u>   |           |
|             | AT&T Corporation, Hanover, Maryland  | \$ 30,000 |
| 101713.1    | Curriculum and Educational Equipment—Extension<br>Responsible Office: Department of Materials Management |           |
|             | <u>Awardee</u>   |           |
|             | Carolina Biological Supply Company, Burlington, North Carolina   | \$ 72,000 |
| 122016-01   | Metro Ethernet Data Services<br>Responsible Office: Office of the Chief Technology Officer               |           |
|             | <u>Awardee</u>   |           |
|             | Comcast Corporation, Philadelphia, Pennsylvania  | \$ 30,000 |

|            |   |               |
|------------|---|---------------|
| 15070      | Student Growth Assessments<br>Responsible Office: Department of Elementary Curriculum and Districtwide Programs   |               |
|            | <u>Awardee</u>  |               |
|            | Curriculum Associates, LLC, N. Billerica, Massachusetts   | \$ 26,025     |
| JMI-604-13 | Security System/Access Control Installations, Repairs, Parts, and Preventive Maintenance—Extension<br>Responsible Office: Division of Maintenance/Planned Life-cycle Asset Replacement (PLAR) |               |
|            | <u>Awardee</u>  |               |
|            | ARK Systems, Inc., Columbia, Maryland   | \$300,000     |
| MBU-508-17 | Purchase of Floor Care Machines and Associated Equipment<br>Responsible Office: Division of School Plant Operations   |               |
|            | <u>Awardee</u>  |               |
|            | S&E Paper, Inc.,* Beltsville, Maryland  | \$ 60,000     |
| 4044.8     | Security Systems Supplies and Equipment—Extension<br>Responsible Office: Division of Maintenance  |               |
|            | <u>Awardees</u> (See note on page 6)  |               |
|            | Canal Alarm Devices, New York, New York   |               |
|            | Capitol Cable & Technology, Inc., Gaithersburg, Maryland  |               |
|            | International Systems of America, LLC, Louisville, Kentucky   |               |
|            | Silmar Electronics, Inc.*, Miami, Florida   |               |
|            | Skyline Network Engineering, LLC, Glen Burnie, Maryland   |               |
|            | State Electronics*, Hagerstown, Maryland  |               |
|            | Total   | \$120,000     |
| 4050.8     | Clocks—Extension<br>Responsible Office: Department of Materials Management  |               |
|            | <u>Awardees</u>   |               |
|            | B.W. Wilson Paper Company, Inc., Baltimore, Maryland  | \$ 2,312      |
|            | W.W. Grainger, Inc., Lanham, Maryland   | <u>24,601</u> |
|            | Total   | \$ 26,913     |

|         |  |           |
|---------|--|-----------|
| 4127.4  | <p>Recycling Services<br/>Responsible Office: Department of Facilities Management</p> <p><u>Awardee</u></p> <p>Potomac Disposal, Inc., Gaithersburg, Maryland</p>  | \$490,000 |
| 4376.1  | <p>La Cultura Cura Curriculum Training and Technical Assistance—<br/>Extension<br/>Responsible Office: Department of Secondary Curriculum and<br/>Districtwide Programs</p> <p><u>Awardee</u></p> <p>National Compadres Network, Inc.,* San Jose, California</p>   | \$ 25,000 |
| 4395.1  | <p>MCPS Comprehensive Curriculum Review and Analysis Consultant(s)<br/><br/>Responsible Office: Office of the Chief Academic Officer</p> <p><u>Awardee</u></p> <p>Johns Hopkins School of Education, Baltimore, Maryland</p>   | \$410,000 |
| 4406.1  | <p>Security Consultant Services<br/>Responsible Office: Office of the Chief Operating Officer</p> <p><u>Awardees</u> (See note on page 6)</p> <p>James P. Kelly, Esq., Boynton Beach, Florida<br/>William Modzeleski, Burke, Virginia</p> <p>Total</p>   | \$ 60,000 |
| 7004.14 | <p>Audio and Visual Equipment and Supplies—Extension<br/>Responsible Office: Office of the Chief Technology Officer</p> <p><u>Awardees</u> (See note on page 6)</p> <p>B&amp;H Foto &amp; Electronics Corporation, New York, New York<br/>Glover Furniture and Design Group, Inc.,* Towson, Maryland<br/>HCGI Hartford, Inc.,* Columbia, Maryland<br/>Nicholas Pipino &amp; Associates, Inc., Jessup, Maryland<br/>Pyramid Paper Company, Tampa, Florida</p> |           |

Scott Electric, Greensburg, Pennsylvania  
 Vcom Valiant National AV Supply, Fairfield, New Jersey  
 VSA, Inc., Lincoln, Nebraska  
 W.B. Hunt Company, Inc., Melrose, Massachusetts  
 Total \$550,000

7117.5 Snowplow and Pump Parts  
 Responsible Office: Division of Maintenance

Awardees

Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland \$ 10,000  
 Gambrills Equipment Company, Inc., Severn, Maryland 44,700  
 Total \$ 54,700

7132.6 Kitchenware and Small Equipment—Extension  
 Responsible Office: Division of Food and Nutrition Services

Awardees (See note on page 6)

Calico Industrial Supply, LLC, Annapolis Junction, Maryland  
 Pasco Brokerage, Inc.,\* Plano, Texas  
 Pueblo Hotel Supply Company,\* Pueblo, Colorado  
 Total \$200,000

7141.3 Telecommunications and Network Wiring Installation and  
 Integration—Extension  
 Responsible Office: Office of the Chief Technology Officer

Awardees (See note on page 6)

Netcom Technologies, Inc., Rockville, Maryland  
 System, Inc., Baltimore, Maryland  
 TCV, LLC, Eldersburg, Maryland  
 Total \$895,000

7142.3 Broadband Cable Network Cabling Installation and Integration—  
 Extension  
 Responsible Office: Office of the Chief Technology Officer

Awardees (See note on page 6)

Netcom Technologies, Inc., Rockville, Maryland  
 TCV, LLC, Eldersburg, Maryland  
 Total \$370,000

|         |   |               |
|---------|---|---------------|
| 7153.4  | Material Handling Equipment<br>Responsible Office: Department of Materials Management       |               |
|         | <u>Awardee</u>  |               |
|         | Global Equipment Company, Chicago, Illinois   | \$ 50,000     |
| 9051.8  | Athletic, Cheerleader, and Pom Pon Uniforms—Extension<br>Responsible Office: Athletics Unit |               |
|         | <u>Awardees</u> (See note on page 6)  |               |
|         | Cisco, Inc., Baltimore, Maryland  |               |
|         | BSN Sports, Inc., Jenkintown, Pennsylvania  |               |
|         | Varsity Spirit Fashions, Memphis, Tennessee   |               |
|         | Total   | \$550,000     |
| 9065.10 | Lacrosse Supplies and Equipment—Extension<br>Responsible Office: Athletics Unit             |               |
|         | <u>Awardees</u>   |               |
|         | BSN Sports, Inc., Jenkintown, Pennsylvania  | \$ 38,240     |
|         | Longstreth Sporting Goods, LLC,* Spring City, Pennsylvania                                  | 10,892        |
|         | Eastbay, Inc., Wausau, Wisconsin  | <u>20,868</u> |
|         | Total   | \$ 70,000     |
| 9122.6  | Bread and Rolls—Extension<br>Responsible Office: Division of Food and Nutrition Services    |               |
|         | <u>Awardee</u>  |               |
|         | H&S Bakery, Inc., Baltimore, Maryland   | \$700,000     |
| 9503.2  | Wrestling Supplies and Equipment—Extension<br>Responsible Office: Athletics Unit            |               |
|         | <u>Awardees</u>   |               |
|         | BSN Sports, Inc., Jenkintown, Pennsylvania  | \$ 1,249      |
|         | Dollamur Sport Surfaces, Fort Worth, Texas  | 72,258        |
|         | Pyramid Paper Company, Tampa, Florida   | 5,969         |
|         | Resilite Sports Products, Inc., Northumberland, Pennsylvania                                | <u>36,522</u> |
|         | Total   | \$115,998     |

|  |  |             |
|--|--|-------------|
| 9721.1                                       | Swim Team Facility Rental—Extension<br>Responsible Office: Athletics Unit<br><br><u>Awardees</u> (See note on this page)<br><br>Adventist Community Services of Greater Washington, Inc.,<br>Silver Spring, Maryland<br>City of Rockville, Rockville, Maryland<br>Montgomery College, Rockville, Maryland<br>Montgomery County, Rockville, Maryland<br>City of Gaithersburg, Gaithersburg, Maryland<br>Total | \$ 65,000   |
| TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE |  | \$5,270,636 |

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9.

JRS:AMZ:KCL

Attachment

Bid Activity Report  
April 25, 2017

| BID No.     | BID NAME   | No. of Vendors Mailed                        | No. MFD Vendors Mailed     | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |  |
|-------------|--|--|----------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|--|
|             |  |  |                            |                            |                                |                           |                                    |  |
| 060B1400058 | Long Distance Service—Extension  | N/A  | State of Maryland Contract |                            |                                |                           |                                    |  |
| 100614-CDW  | Technology Solutions—Extension   | N/A National Joint Powers Alliance Contract  |                            |                            |                                |                           |                                    |  |
| 101713.1    | Curriculum and Educational Equipment—Extension   | N/A National Joint Powers Alliance Contract  |                            |                            |                                |                           |                                    |  |
| 122016-01   | Metro Ethernet Data Services   | N/A  |                            |                            |                                |                           |                                    |  |
| 15070       | Student Growth Assessments   | N/A  |                            |                            |                                |                           |                                    |  |
| JMI-604-13  | Security System/Access Control Installations, Repairs, Parts, and Preventive Maintenance—Extension | N/A Baltimore County Public Schools Contract |                            |                            |                                |                           |                                    |  |
| MBU-508-17  | Purchase of Floor Care Machines and Associated Equipment   | N/A Baltimore County Public Schools Contract |                            |                            |                                |                           |                                    |  |
| UB12-B-19   | Computers, Associated Hardware, and Services—Extension   | N/A University of Maryland Contract          |                            |                            |                                |                           |                                    |  |
| 1155.3      | MDK12 Digital Library Project—Extension  | 30   | 0                          | 27                         | 0                              | 27                        | 0                                  |  |
| 4044.8      | Security Systems Supplies and Equipment—Extension  | 31   | 10                         | 8                          | 3                              | 6                         | 2                                  |  |
| 4050.8      | Clocks—Extension   | 18   | 6                          | 7                          | 3                              | 2                         | 0                                  |  |
| 4121.17     | Office Papers, Virgin and Recycled   | 9  | 1                          | 9                          | 1                              | 6                         | 0                                  |  |
| 4127.4      | Recycling Services   | 7  | 1                          | 3                          | 1                              | 1                         | 0                                  |  |
| 4376.1      | La Cultura Cura Curriculum Training and Technical Assistance—Extension                             | N/A  |                            |                            |                                |                           |                                    |  |
| 4395.1      | MCPs Comprehensive Curriculum Review and Analysis Consultant(s)                                    | N/A  |                            |                            |                                |                           |                                    |  |
| 4406.1      | Security Consultant Services   | N/A  |                            |                            |                                |                           |                                    |  |
| 7004.14     | Audio and Visual Equipment and Supplies—Extension  | 41   | 11                         | 17                         | 3                              | 9                         | 2                                  |  |
| 7117.5      | Snowplow and Pump Parts  | 11   | 1                          | 5                          | 0                              | 2                         | 0                                  |  |
| 7132.6      | Kitchenware and Small Equipment—Extension  | 4  | 2                          | 4                          | 2                              | 3                         | 2                                  |  |
| 7141.3      | Telecommunications and Network Wiring Installation and Integration—Extension                       | 20   | 6                          | 4                          | 0                              | 3                         | 0                                  |  |
| 7142.3      | Broadband Cable Network Cabling Installation and Integration—Extension                             | 18   | 4                          | 3                          | 0                              | 2                         | 0                                  |  |
| 7153.4      | Material Handling Equipment  | 14   | 4                          | 2                          | 0                              | 1                         | 0                                  |  |
| 9051.8      | Athletic, Cheerleader, and Pom Pon Uniforms—Extension  | 32   | 18                         | 4                          | 1                              | 3                         | 0                                  |  |
| 9065.10     | Lacrosse Supplies and Equipment—Extension  | 12   | 2                          | 5                          | 1                              | 3                         | 1                                  |  |

Bid Activity Report  
April 25, 2017

| BID No. | BID NAME                                   | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|---------|--|-----------------------|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 9111.6  | Pizza, Baked-Frozen—Extension              | 18                    | 4                      | 8                          | 1                              | 3                         | 0                                  |
| 9120.5  | Dairy Products and Fruit Juices—Extension  | 18                    | 0                      | 1                          | 0                              | 1                         | 0                                  |
| 9122.6  | Breads and Rolls—Extension                 | 2                     | 0                      | 2                          | 0                              | 1                         | 0                                  |
| 9503.2  | Wrestling Supplies and Equipment—Extension | 16                    | 2                      | 4                          | 0                              | 4                         | 0                                  |
| 9721.1  | Swim Team Facility Rental—Extension        | N/A                   |                        |                            |                                |                           |                                    |