

H062.10 Musical Instruments,
Furniture & Equipment

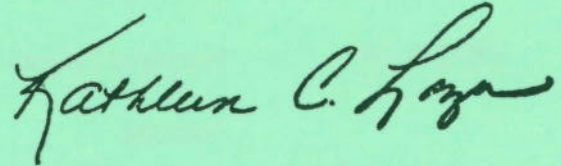
ACTION
11.1

Approved
Copy

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

APPROVED BY BOARD

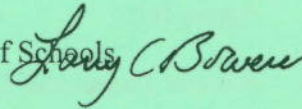
May 12, 2015



MEMORANDUM

To: Members of the Board of Education

From: Larry A. Bowers, Interim Superintendent of Schools



Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore be it

Resolved, That having been duly advertised, the following contracts will be awarded to the low bidders meeting specifications as follows:

014-050	Recreational and Fitness Equipment—Extension	
	<u>Awardee</u>	
	Wausau Tile, Inc.	\$ 50,000
040314-MBS	Telecommunications Related Equipment and Services— Extension	
	<u>Awardee</u>	
	Mitel Business Systems, Inc.	\$125,000
2011-31	Custodial Supplies—Extension	
	<u>Awardee</u>	
	Weiss Bros. of Hagerstown, Inc.	\$216,352
4400008570	Two Way Radio Communication Equipment and Accessories— Extension	
	<u>Awardee</u>	
	Procom Corporation*	\$200,000

P-063	Energy Consulting Services—Extension	
	<u>Awardee</u>	
	EnerNOC, Inc.	\$114,000
UB12-B-19	Maryland Educational Enterprise Consortium	
	<u>Awardee</u>	
	Apple, Inc.	\$100,000
XX09-112006-69A	Scanner Forms and Scanning Machines	
	<u>Awardee</u>	
	Scantron Corporation	\$ 40,000
1086.4	Third Party Billing Services for Students with Disabilities— Extension	
	<u>Awardee</u>	
	Dawkins Management, Inc.	\$230,000
1127.6	Physical Exams for School Bus and Vehicle Drivers	
	<u>Awardees</u> (See note on page 10)	
	Briggs Chaney Walk-in Clinic, LLC	
	Convenient Care, LLC*	
	Corporate Occupational Health Solutions, LLC	
	Secure Medical Associates, LLC	
	Total	\$135,000
1132.9	Alcohol/Drug Testing Program Services	
	<u>Awardees</u> (See note on page 10)	
	All Day Medical Care Clinic, LLC	
	Convenient Care, LLC*	
	Occupational Medical Services, Inc.*	
	Secure Medical Associates, LLC	
	White Glove Drug & Alcohol Testing, Inc.*	
	Total	\$ 90,000

1134.4	Occupational Therapy and Physical Therapy—Extension	
	<u>Awardees</u> (See note on page 10)	
	Arbor E&T, LLC*	
	Associated Professional Rehabilitation Service, Inc.*	
	EBS Healthcare, Inc.*	
	Invo Healthcare Associates, LLC	
	Tri Rehab of Germantown, Inc.	
	Total	\$180,000
1139.3	Actuarial Consulting Services—Extension	
	<u>Awardee</u>	
	Aon Consulting, Inc.	\$190,000
1140.3	Health and Welfare Consulting—Extension	
	<u>Awardee</u>	
	Aon Consulting, Inc.	\$190,000
4044.8	Security System Supplies and Equipment—Extension	
	<u>Awardees</u>	
	Allegheny Electronics*	\$ 2,662
	Canal Alarm Devices, Inc.	33,000
	Capitol Cable & Technology, Inc.	10,000
	Earth Security Electronics, Inc.	2,085
	International Systems of America, LLC	8,569
	Silmar Electronics Corporation*	<u>63,684</u>
	Total	\$120,000
4062.10	Musical Instruments, Furniture and Equipment—Extension	
	<u>Awardees</u>	
	Cascio Music Company, Inc.	\$ 32,790
	Guitar Center, Inc.	63,085
	Jason's Music Center	45,700
	JKM Music Group, LLC	13,224
	Lashof Violins, LLC*	24,340
	Peripole, Inc.*	59,829
	Rhythm Band Instruments, Inc.	30,445
	Shar Products Company	2,400

	Steve Weiss Music, Inc.	9,427
	Taylor Music, Inc.	49,546
	Washington Music Sales Center, Inc.*	128,825
	Wenger Corporation	<u>75,900</u>
	Total	\$535,511
4079.11	Health Room Supplies	
	<u>Awardee</u>	
	Henry Schein, Inc.	\$ 30,000
4107.4	Fire Alarm Monitoring	
	<u>Awardee</u>	
	ARK Systems, Incorporated	\$ 50,000
4127.3	Recycling Services—Extension	
	<u>Awardee</u>	
	Potomac Disposal, Inc.	\$499,000
4137.8	Special Education Supplies and Software—Extension	
	<u>Awardees</u>	
	Attainment Company, Inc.	\$ 6,535
	Augmentative Communication Consultants, Inc.*	77,979
	Cadan Technologies*	40,549
	Amanda Cheong	21,573
	Don Johnston, Inc.	3,737
	Tobii Dynavox Systems, LLC*	56,149
	Envision Technology, Inc.*	26,685
	Prentke Romich Company	36,245
	Riverside Publishing Company	52,226
	School Health Corporation*	<u>1,765</u>
	Total	\$323,443
4255.1	Consulting Services—Extension	
	<u>Awardee</u>	
	Andrew L. Egel	\$ 43,000

4261.1	Youth Violence Prevention Program—Extension <u>Awardee</u> Mental Health Association of Montgomery County	\$ 62,500
4262.1	School-based Partnership with Roberto W. Clemente Middle School and Parkland Middle School—Extension <u>Awardee</u> Identity, Inc.	\$ 62,500
4264.1	Special Education Operations—Extension <u>Awardee</u> Maryland School for the Blind	\$110,000
4265.1	Americorps/Project Change—Extension <u>Awardee</u> George B. Thomas Learning	\$ 86,000
4269.1	Consultant for the Montgomery County Public Schools Hispanic Community—Extension <u>Awardee</u> Spanish Speaking Community of Maryland, Inc.	\$ 27,800
4277.1	Administrative Costs for Medicaid Program—Extension <u>Awardee</u> State of Maryland	\$100,000
4287.1	PSAT/NMSQT Student Testing Program <u>Awardee</u> The College Board	\$150,000

4299.1	Problems of the Week Membership—Extension	
	<u>Awardee</u>	
	Drexel University	\$ 40,000
4304.1	Hearing and Vision Audio Equipment	
	<u>Awardee</u>	
	Phonak, Inc.	\$145,000
4306.1	Implementation Services Under the Autism Waiver—Extension	
	<u>Awardee</u>	
	Montgomery County, Maryland	\$555,000
4317.1	Nonviolent Crisis Intervention Program—Extension	
	<u>Awardee</u>	
	Crisis Prevention Institute	\$150,000
4321.1	Web-based Safety Training and Online MSDS Annual Subscription—Extension	
	<u>Awardee</u>	
	Safe Schools, LLC	\$ 56,250
4325.1	Ushers for Graduation Ceremonies—Extension	
	<u>Awardee</u>	
	Theatre Services, Inc.	\$ 39,600
4329.1	AVID License and Implementation—Extension	
	<u>Awardee</u>	
	AVID Center	\$ 25,095

4330.1	Home/Hospital School Tuition Reimbursement—Extension	
	<u>Awardee</u>	
	National Institutes of Health Clinical Center	\$270,525
4335.1	Maximo Subscription and Support—Extension	
	<u>Awardee</u>	
	IBM Corporation	\$ 33,591
4346.1	Photography Services—Extension	
	<u>Awardees</u> (See note on page 10)	
	Philip J. Fabrizio	
	Nicholas Griner	
	Thomas Lynch, Jr.	
	Peck Studios, Inc.*	
	Robert E. Riddle	
	Total	\$ 25,000
4350.1	Speech and Language Services' Partnership—Extension	
	<u>Awardee</u>	
	University of Maryland	\$145,000
4360.1	Implementation of a Certified Athletic Trainer Program in Montgomery County Public Schools	
	<u>Awardees</u>	
	Adventist Rehabilitation Hospital of Maryland, Inc.	\$260,000
	Centers for Advanced Orthopaedics, LLC	20,000
	MedStar Health, Inc.	160,000
	Professional SportsCare & Rehab, LLC	<u>60,000</u>
	Total	\$500,000
4366.1	Back Pack Program	
	<u>Awardee</u>	
	SchoolKidz.com, LLC	\$250,000

7109.5	Tire Retread Services—Extension	
	<u>Awardee</u>	
	S & S Tire Service, Inc.*	\$ 85,000
7114.5	Bus Wash Chemicals—Extension	
	<u>Awardee</u>	
	Myco Incorporated	\$ 36,000
7123.4	Vehicle Glass Repair and Replacement—Extension	
	<u>Awardee</u>	
	Banner Glass, Inc.	\$100,000
7142.3	Broadband Cable Network Cabling, Installation and Integration—Extension	
	<u>Awardees</u> (See note on page 10)	
	Netcom Technologies, Inc.	
	TCV, LLC	
	Total	\$223,000
7213.2	Televisions for Schools and Offices—Extension	
	<u>Awardee</u>	
	CDW Government, LLC	\$ 34,340
8011.1	Salt Utilization Agreement—Extension	
	<u>Awardee</u>	
	Maryland State Highway Administration	\$105,000
9006.6	Shade and Upholstery Materials	
	<u>Awardees</u>	
	Douglass Industries, Inc.	\$ 50,000
	Frankel Associates, Inc.	16,750
	Grodys, Inc.	165,285
	Mileham and King, Inc.	3,254

	Tedco Industries, Inc.	26,841
	Wave Fabrications, Inc.	<u>96,320</u>
	Total	358,450
9074.4	PE Supplies and Equipment-Warehouse Stock—Extension	
	<u>Awardees</u>	
	BSN Sports, Inc.	\$ 4,789
	Buddy's All Stars*	4,562
	Flaghouse, Inc.	1,596
	Pyramid Paper Company	1,278
	School Specialty, Inc.	4,420
	Soccer International, Inc.	20,553
	The Prophet Corporation	<u>242</u>
	Total	\$ 37,440
9137.3	Products for Summer Food Program—Extension	
	<u>Awardees</u> (See note on page 10)	
	Let's Do Lunch, Inc.	
	National Food Group, Inc.	
	Natural Country Farms	
	Total	\$ 25,000
9345.5	Portable Classroom Re-roofing at Various Locations**	
	<u>Awardee</u>	
	Interstate Corporation*	\$ 90,000
9446.1	Wi-Fi Monitor for Energy Management Systems	
	<u>Awardee</u>	
	Control Solutions, Inc.	\$ 35,000

9721.1	Swim Team Facility Rental	
	<u>Awardees</u> (See note below)	
	Adventist Community Services of Greater Washington, Inc.	
	City of Gaithersburg	
	City of Rockville	
	Montgomery College	
	Montgomery County	
	Total	\$ 65,000
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$7,489,397

* Denotes Minority-, Female-, or Disabled-owned Business

**Planned Life-cycle Asset Replacement (PLAR)

Note: Contract amounts will be based on individual requirements.

Formal bids and requests for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement's files.

LAB:AMZ:KCL

Attachment

Bid Activity Report
May 12, 2015

ATTACHMENT

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
014-050	Recreational and Fitness Equipment—Extension	N/A	Pennsylvania, Department of General Services Contract				
040314-MBS	Telecommunications Related Equipment and Services—Extension	N/A	National Joint Powers Alliance Contract				
2011-31	Custodial Supplies—Extension	N/A	Washington County Public Schools Contract				
4400008570	Two Way Radio Communication Equipment and Accessories—Extension	N/A	Commonwealth of Pennsylvania Contract				
P-063	Energy Consulting Services—Extension	N/A	Baltimore County Contract				
UB12-B-19	Maryland Educational Enterprise Consortium	N/A	University of Maryland Contract				
XX09-112006-69A	Scanner Forms and Scanning Machines	N/A	Fairfax County Public Schools Contract				
1086.4	Third Party Billing Services for Students with Disabilities—Extension	12	2	6	1	1	0
1127.6	Physical Exams for School Bus and Vehicle Drivers	24	4	8	3	4	1
1132.9	Alcohol/Drug Testing Program Services	24	4	8	4	5	3
1134.4	Occupational Therapy and Physical Therapy—Extension	16	3	24	3	5	3
1139.3	Actuarial Consulting Services—Extension	11	0	6	0	1	0
1140.3	Health and Welfare Consulting—Extension	11	0	3	0	1	0
4044.8	Security System Supplies and Equipment—Extension	31	10	8	3	6	2
4062.10	Musical Instruments, Furniture and Equipment—Extension	28	7	17	7	4	3
4079.11	Health Room Supplies	N/A					
4107.4	Fire Alarm Monitoring	20	8	3	0	1	0
4127.3	Recycling Services—Extension	18	3	4	1	1	0
4137.8	Special Education Supplies and Software—Extension	16	8	12	5	10	5

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May 12, 2015

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BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4255.1	Consulting Services—Extension	N/A					
4261.1	Youth Violence Prevention Program—Extension	N/A					
4262.1	School-based Partnership with Roberto W. Clemente Middle School and Parkland Middle School—Extension	N/A					
4264.1	Special Education Operations—Extension	N/A					
4265.1	Americorps/Project Change—Extension	N/A					
4269.1	Consultant for the Montgomery County Public Schools Hispanic Community—Extension	N/A					
4277.1	Administrative Costs for Medicaid Program—Extension	N/A					
4287.1	PSAT/NMSQT Student Testing Program	N/A					
4299.1	Problems of the Week Membership—Extension	N/A					
4304.1	Hearing and Vision Audio Equipment	N/A					
4306.1	Implementation Services Under the Autism Waiver—Extension	N/A					
4317.1	Nonviolent Crisis Intervention Program—Extension	N/A					
4321.1	Web-based Safety Training and Online MSDS Annual Subscription—Extension	N/A					
4325.1	Ushers for Graduation Ceremonies—Extension	N/A					
4329.1	AVID License and Implementation—Extension	N/A					
4330.1	Home/Hospital School Tuition Reimbursement—Extension	N/A					
4335.1	Maximo Subscription and Support—Extension	N/A					
4346.1	Photography Services—Extension	16	0	5	1	5	1

Bid Activity Report
May 12, 2015

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BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4350.1	Speech and Language Services' Partnership—Extension	N/A					
4360.1	Implementation of a Certified Athletic Trainer Program in Montgomery County Public Schools	7	0	5	0	4	0
4366.1	Back Pack Program	6	0	5	0	1	0
7109.5	Tire Retread Services—Extension	10	1	4	1	1	1
7114.5	Bus Wash Chemicals—Extension	20	7	6	4	1	0
7123.4	Vehicle Glass Repair and Replacement—Extension	18	3	2	0	1	0
7141.3	Telecommunications and Network Wiring, Installation and Integration—Extension	20	6	4	0	3	0
7142.3	Broadband Cable Network Cabling Installation and Integration—Extension	18	4	3	0	2	0
7213.2	Televisions for Schools and Offices—Extension	23	9	10	5	1	0
8011.1	Salt Utilization Agreement—Extension	N/A					
9006.6	Shade and Upholstery Materials	12	2	7	1	6	0
9074.4	PE Supplies and Equipment-Warehouse Stock—Extension	17	3	11	2	7	1
9102.9	A La Carte Offerings—Extension	17	4	10	2	6	1
9137.3	Products for Summer Food Program—Extension	17	0	5	0	3	0
9345.5	Portable Classroom Re-roofing at Various Locations	12	1	5	1	1	1
9446.1	Wi-Fi Monitor for Energy Management Systems	9	0	3	0	1	0
9721.1	Swim Team Facility Rental	N/A					

